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IWG/AM-15 (DRAFT)  
16 September 1953

### IWG COMMODITY ANALYSIS CHECKLIST

Note: This checklist comprises points which ideally each commodity intelligence analysis should cover. Experience has indicated, however, that coverage of all points listed will only be possible in relatively few instances. Significant gaps in the intelligence should be noted.

#### SUMMARY

This should consist of a concise statement of the substantive content of the paper. It may be omitted where obviously unnecessary, as when the presentation is short, or the intelligence limited.

#### I. INTRODUCTION

The origin of the request and its purpose must be stated clearly. In addition, information should be given pertaining to security rating, if any, and to any limitations or qualifications governing the presentation of the intelligence.

#### II. DEFINITION AND DESCRIPTION

The purpose of this section is to set up manageable categories upon which intelligence may be focussed. The classifications may often be less specific than shown on the control lists, although a statement of the International or US List definition will be included whenever possible. Where the definition is in question, the intelligence contribution will be initiated before the final definition is determined.

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III. STRATEGIC SIGNIFICANCE

- A. The physical characteristics which determine the strategic uses.
- B. The strategic materials, and/or components used in the production of the item. Security ratings of such materials or components and a statement respecting possible substitutes.

C. Direct or indirect military uses by the bloc, [REDACTED]

25X1B

25X1B

IV. SOVIET BLOC PRODUCTION

A. Historical

- 1. Prewar magnitude.
- 2. Lend-lease increments.
- 3. Plan fulfillment.

B. Current

- 1. Production and capacity.
- 2. Plan goals.
- 3. Quality of product.

V. PROCUREMENT

A. Non-Soviet areas

- 1. Official data.
- 2. Reported in connection with control implementation.
- 3. Clandestine trade.

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4. Evidences of attempts to procure
  - a. Trade negotiations and agreements.
  - b. Barter deals.
  - c. Price offers.
  - d. Other.

B. Intra-Orbit trade

Analysis of the allocation of the item within the bloc.

VI. USE PATTERNS

A. Allocation

1. Is the commodity only for military use? Is it rationed to civilians? Is it fully available to civilians?
2. Proportion of supply for civilians.

B. Consumption

1. Data from official plans.
2. Data from input-output studies.

C. Stockpiling

1. Type of reserves maintained.
2. Purpose of reserves.

VII. SHORTAGES

- A. Inferences from previously educed data.
- B. Examples of shortages and consequences of shortages.

VIII. GAPS

- A. statement of the significant gaps in the intelligence.

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